

# Calculation of Ideal, Acceptable and Minimum Chapter Size

Chapter/Colony \_\_\_\_\_

## Definitions

- **Break-even Point:** The minimum # of members needed to pay the chapter's fixed & variable expenses.
- **Annual Turnover:** Expected # of graduates for this year plus the average # of members per year who have left for other reasons for the past three years.
- **Range:** The calculated size + or - 10%.
- **Percentile Calculation:** Based only on fraternities that are recognized by the NIC, not any local or underground fraternities. For example, if calculating the 60<sup>th</sup> percentile in size, and your campus had 10 recognized fraternities, you would choose the 6<sup>th</sup> largest one. The information on this fraternity's size can be found by contacting your IFC or Greek Affairs office.

## **Calculation of Ideal Size (IS):**

a. Financial break-even point + twice the annual turnover  
Break even point: \_\_\_\_\_ + Annual turnover x 2 \_\_\_\_\_ = \_\_\_\_\_

b. 60th percentile in size for all fraternities on campus (for example  
if 10 chapters on campus, size of 6<sup>th</sup> largest) \_\_\_\_\_

c. House capacity (plus annex capacity if there is one) \_\_\_\_\_

**Ideal Size is the larger of a, b, or c above** \_\_\_\_\_

## **Calculation of Acceptable Size (AS):**

a. Financial break-even point: \_\_\_\_\_ + annual turnover: \_\_\_\_\_ = \_\_\_\_\_

b. Average size of all fraternities on campus \_\_\_\_\_

**Acceptable Size is the larger of a or b above** \_\_\_\_\_

## **Calculation of Minimum Size:**

a. Minimum size for any chapter of Theta Xi \_\_\_\_\_ 15 \_\_\_\_\_

b. Financial break-even point \_\_\_\_\_

c. 40th percentile in size for all fraternities on campus (for example,  
if 10 fraternities on campus size of 4<sup>th</sup> smallest) \_\_\_\_\_

**Minimum Size is the larger of a, b, or c above** \_\_\_\_\_

## **Calculation of Ranges:**

• The minimum of the Acceptable Range is the Acceptable Size less 10%.  $A S - 10\% =$  \_\_\_\_\_

• The maximum of the Acceptable Range and the minimum of the Ideal range is half way between the Acceptable Size and the Ideal Size.  $(I S - A S) \div 2 =$  \_\_\_\_\_

• The maximum of the Ideal Range is the Ideal Size plus 10%.  $I S + 10\% =$  \_\_\_\_\_

## **Calculation of 2003-04 Recruitment Goal:**

Annual turnover \_\_\_\_\_ + Associate attrition \_\_\_\_\_ + **Increment** to reach Ideal Size \_\_\_\_\_ = \_\_\_\_\_  
**03-04 GOAL**

**Communicate your 2003-2004 Recruitment Goal to all members and alumni.**

Return 2003-2004 Recruitment Goal to: Theta Xi Strategic Plan Coordinator, Cory Criter  
PO Box 411134 St. Louis, MO 63141